



Case Study: eDiscovery

TriStar Global: Big Savings for Small Legal Department

Client Challenge

As a global leader in the specialty contracting business for industrial cleaning solutions, TriStar Global Energy Solutions™ routinely faces a challenge indicative of large companies with small legal departments. The challenge being that in-house attorneys are often required to be a jack-of-all-trades for any type of legal need. In litigation matters, this challenge can many times lead to costly mistakes based on a lack of experience or knowledge in highly technical matters.

Brian Carter of TriStar is just such an attorney. TriStar, had lost an employee and had reason to believe that the former employee was not only competing with TriStar, but had begun to do so prior to leaving his position at the company. Brian was reasonably confident that the former employee had used company assets to set up the competing enterprise but lacked the evidence to pursue the former employee. Before bringing in outside counsel at a high cost, Brian needed to assure himself and his executives that they had enough evidence to pursue the former employee.

CloudNine empowers legal and business professionals with eDiscovery automation software and professional services that simplify litigation, investigations, and audits for law firms and corporations.

The company's flagship offering is its cloud-based, Software-as-a-Service (SaaS) delivered, simplified eDiscovery automation software, also known as CloudNine. This eDiscovery automation software streamlines the discovery, investigation, and audit process for attorneys and compliance managers and is currently used by more than 50 of the top 250 Am Law firms as well as extensively used in many of the world's leading corporations.

CloudNine Solution

Brian believed that the key to the matter would likely be found within the former employee's company computer. Problem was the device the employee used most often was a Microsoft-based tablet and CloudNine was the only company Brian could find that could handle the forensic imaging of the device. CloudNine first created a forensically sound image of the Microsoft tablet and one other device. CloudNine then initiated a computer forensic investigation which involved looking for relevant documents and identified and extracted approximately 50,000 documents.

Working with Brian, CloudNine put together a list of search terms that were designed to uncover any "smoking gun" documents. CloudNine then loaded 278 highly relevant documents into CloudNine's review platform and Brian was able to find four documents that became the cornerstones of evidence against the former employee.

Results

A Savings of \$30,000: Big Savings for Small Legal Department

Brian estimates that using CloudNine's technology rather than people to uncover this evidence saved TriStar about \$30,000 in fees. For a small legal department, that type of savings is big money. When faced with any potential litigation matter, it is smart to look for tools that can help reduce time and human efforts to keep your costs in line. And in this effort with TriStar, CloudNine was happy to help with the effort.

"I have used the software, and their other services, for many years, through several versions, since. I have also used many other tools over the years, and each have their pros and cons. When I need something that can easily be shared with outside counsel, reviewed by multiple people simultaneously, and provide a fast reliable output, with fairly robust searching, this is my go-to product. The key for me is that the web-based platform makes collaboration across different companies/firms simple and efficient without the requirement for large downloads or additional purchases. The platform is intuitive and I would recommend it for any projects where collaboration is necessary."

Brian Carter - General Counsel, TriStar Global

Try CloudNine Today.

Signing up for a free trial of CloudNine is as simple as visiting the CloudNine website (CloudNineDiscovery.com), registering for your free account, and beginning to use the power and precision of simplified eDiscovery automation in your litigation, investigation, and audits efforts.

Learn More.

To learn more about CloudNine, contact us by phone at 713.462.3885, by email at info@cloudninediscovery.com, or online at CloudNineDiscovery.com, to learn more about how CloudNine can enhance your discovery, investigations, and audits starting today.