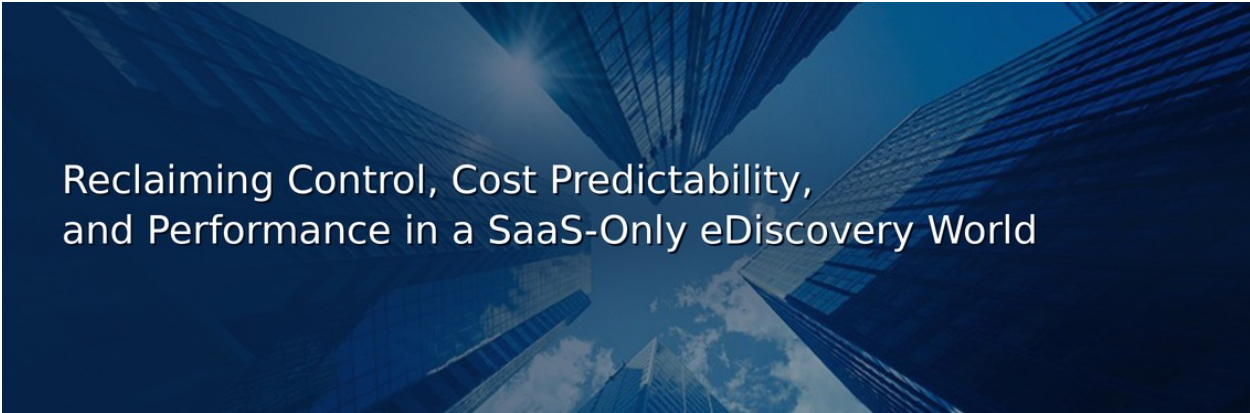


A low-angle, upward-looking photograph of several modern skyscrapers with glass facades, converging towards the top of the frame under a bright sky with some clouds. The image has a blue color overlay.

Reclaiming Control, Cost Predictability,
and Performance in a SaaS-Only eDiscovery World

WHITE PAPER

CloudNine Review On-Premise

Powerful eDiscovery. Complete Control. Proven Performance.

Powered by over 20 years of eDiscovery innovation

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1. Executive Summary

The legal technology landscape is undergoing a fundamental shift. With increasingly limited options for on-premise review solutions and the continued acceleration toward SaaS-only eDiscovery platforms, organizations face a critical decision: accept escalating hosting costs, or reassert control through modern on-premise solutions.

CloudNine Review On-Premise offers a compelling alternative by delivering enterprise-grade document review capabilities with predictable costs, deployment flexibility, and data sovereignty. This white paper explores the growing market need for on-premise review platforms to work alongside SaaS eDiscovery solutions, and outlines how CloudNine uniquely meets that demand.

20+

years of eDiscovery innovation

5,000+

supported file types

3

deployment models: on-prem, cloud, hybrid

THE CORE MESSAGE

Innovation and control are no longer a tradeoff. CloudNine pairs a modern, economical SaaS platform with a purpose-built on-premise solution, so organizations choose the model that fits each matter, not the other way around.

2. Market Disruption: The Shift Away from Legacy On-Premise eDiscovery Platforms

The legal technology market is entering one of the most significant infrastructure transitions in modern eDiscovery history. With fewer and fewer on-premise review options available, organizations across the legal and investigative sectors are being forced to reevaluate how they manage discovery operations, review infrastructure, and long-term data strategy.

For many organizations that have relied on on-premise review environments for decades, this transition creates an increasingly narrow window to evaluate alternatives, plan migrations, preserve workflows, and implement new infrastructure strategies without disrupting active legal operations.

This is not simply a routine software refresh cycle. It is a market-wide operational shift with broad implications for cost structure, infrastructure control, security strategy, and long-term business continuity. The transition introduces a series of immediate and long-term challenges that organizations cannot afford to ignore.

Forced Migration Timelines

Perhaps the most immediate concern is the reality of compressed migration timelines. Organizations that once had full autonomy over infrastructure planning are now working within externally imposed transition windows that limit how long existing environments can remain viable.

Large-scale eDiscovery ecosystems are inherently complex. Many organizations maintain:

- Terabytes or petabytes of historical and active data
- Customized review workflows
- Integrated operational processes
- Long-term litigation repositories
- Multiple concurrent matters across business units or practice groups

Transitioning these environments is not a simple lift-and-shift exercise. It requires infrastructure planning, data migration validation, workflow testing, user training, security and compliance review, and operational change management. These efforts can take many months, and in some cases more than a year, to execute properly.

Organizations that delay planning risk being forced into highly compressed implementation windows where internal IT resources become constrained, migration support availability tightens, external consulting becomes overloaded and expensive, and operational risk increases substantially. Those evaluating replacement strategies today retain far greater flexibility and control than those waiting until the final stages of the transition period.

Loss of Infrastructure Control

For many legal organizations, the move away from traditional on-premise review environments also represents a significant shift in infrastructure governance and operational control. Historically, organizations operating their own environments have controlled upgrade schedules, security configurations, data residency, system customization, access management policies, and infrastructure scaling decisions.

In cloud-centric environments, many of these decisions become vendor-controlled. While SaaS platforms provide convenience and simplified administration, they can also reduce flexibility around how infrastructure is managed and optimized. For organizations with strict governance requirements, sensitive investigative data, internal IT policies, specialized workflows, or high-performance review environments, this loss of control can materially affect operational efficiency and long-term strategy.

Increased Dependency on Cloud Vendors

As legal teams migrate more data, workflows, and review operations into cloud platforms, they often become increasingly tied to vendor-defined pricing structures, infrastructure limitations, product roadmaps, support models, and data-retention economics. Consumption-based pricing models frequently scale upward alongside data growth. Exporting or migrating large repositories can become increasingly expensive and operationally disruptive.

This has led many legal organizations to reassess the importance of infrastructure independence and deployment flexibility by exploring hybrid and on-premise strategies that reduce reliance on any single vendor ecosystem while preserving greater long-term operational leverage.

Disruption of Customized Workflows

Over many years, legal teams have developed highly customized discovery environments tailored to their review methodologies, internal processes, client requirements, security protocols, and investigative workflows. Migrating to cloud-only environments often requires organizations to redesign or significantly modify these workflows by introducing retraining requirements, operational inefficiencies, temporary productivity loss, and workflow compromises. For many organizations, preserving workflow continuity has become just as important as selecting new technology.

2.1 A Forced Change in Operating Model

Taken together, these market shifts represent far more than a technology transition. They represent a broader and, for many organizations, largely unwanted, change in operating model. Legal organizations are now being asked to reconsider how discovery infrastructure is managed, how legal data is stored and governed, how long-term costs are controlled, how review workflows are executed, and how operational resiliency is maintained and all within a relatively compressed timeframe.

The decisions made over the next few years will likely shape discovery operations for years to come. The implications differ by organization type:

Organization	What's directly at stake
Law Firms	Profitability, client pricing strategies, hosting economics, competitive differentiation
Corporations	Investigation costs, regulatory response efficiency, information governance, litigation management
Government Agencies	Security and compliance, data sovereignty, procurement and budgeting, public accountability
Service Providers	Cost and profitability models, data control, pricing flexibility, scalability of data volumes

2.2 The Urgency to Act Now

Given these market conditions, the importance of acting early cannot be overstated. Organizations that begin evaluating alternatives now retain the advantage of strategic flexibility, thorough platform evaluation, controlled migration planning, pilot testing and workflow validation, and deliberate infrastructure decision-making.

Organizations that wait too long risk making decisions under compressed timelines driven more by urgency than operational fit. As the legal market moves through this transition, demand for migration expertise, infrastructure resources, and deployment support will continue to increase. Early movers will be better positioned to transition on their own terms while minimizing disruption to active legal operations. At the same time, this disruption creates opportunity: organizations willing to proactively reassess their strategies can adopt more flexible, cost-effective, and resilient approaches to eDiscovery.

3. The Rising Cost of SaaS eDiscovery Platforms

Over the past decade, SaaS-based eDiscovery platforms have transformed the legal technology landscape. Cloud delivery introduced faster deployment, remote accessibility, elastic infrastructure, and rapid innovation cycles that modernized document review across the industry.

Platforms such as DISCO, Everlaw, Reveal, RelativityOne, and CloudNine Review SaaS have all contributed to this evolution. However, as data volumes have expanded and legal teams have become more dependent on cloud infrastructure, many organizations are reevaluating the long-term economics of SaaS-based eDiscovery. The issue is no longer whether cloud technology is effective, it is whether a SaaS-only approach and pricing model remains sustainable at scale and into the future.

3.1 The Economics of Modern Data Growth

The volume and variety of discoverable data have fundamentally changed. What was once primarily email and office documents now includes mobile device data, collaboration platforms such as Teams and Slack, cloud-based repositories, short-form communications, multimedia content, and constantly evolving application data.

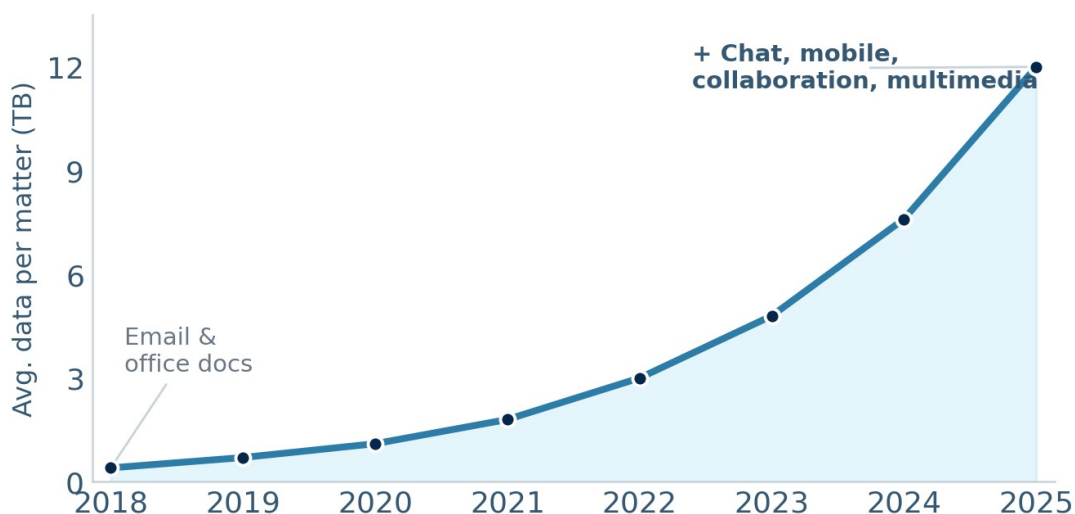


Figure 3.1 — Average discoverable data per matter has grown exponentially as modern data sources proliferate.

As organizations preserve more data across more systems, the amount of information entering discovery workflows grows exponentially. Matters that once involved a few hundred gigabytes now frequently involve multiple terabytes across active custodians and historical archives. This growth creates a significant challenge for SaaS pricing models commonly tied to per-GB hosting fees, monthly storage consumption, user licensing tiers, processing charges, analytics and AI surcharges, and export and transfer fees. At smaller scales these costs may appear manageable; at enterprise scale they can become difficult to forecast and even harder to contain.

3.2 Why SaaS Costs Continue to Rise

Many legal organizations initially adopted SaaS review platforms believing they would reduce infrastructure costs and simplify operations. In some respects that has been true. Over time, however, a new reality has emerged: while organizations may no longer manage physical servers and headcount, they are often trading capital expenses for recurring operational expenses that continuously increase as data grows.

This creates a structural challenge within the SaaS model itself. Many cloud vendors are economically aligned around data consumption: the more data hosted, processed, analyzed, and retained, the greater the recurring revenue opportunity. As a result, organizations frequently experience escalating monthly hosting costs, long-term retention expenses for inactive matters, additional charges for analytics and advanced functionality, and increased costs for large-scale processing, productions, and exports.

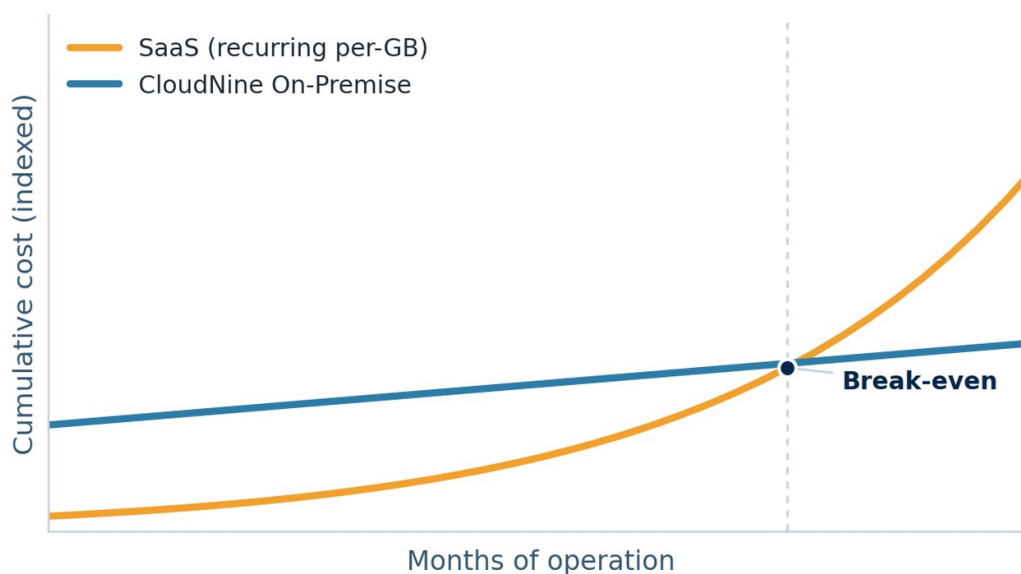


Figure 3.2 — Illustrative cumulative cost. On-premise carries higher upfront investment but flattens over time; consumption-based SaaS compounds as data grows.

The unpredictability of these costs has become a growing concern for corporate legal departments managing litigation budgets, government agencies operating under fixed appropriations, law firms navigating client pricing pressure, and litigation service providers seeking to maintain profitability.

3.3 The Impact on Legal Operations

The operational consequences of rising SaaS costs extend well beyond finance departments. Legal teams are increasingly forced to make difficult decisions around how long data can remain hosted, whether inactive matters should be archived or removed, which analytics features can be justified financially, and how costs can be passed through to clients or business units.

For **service providers and law firms**, shrinking margins have become a particularly important issue like hosting costs that continually rise erode profitability, especially in fixed-fee engagements. At the **corporate enterprise level**, organizations struggle with forecasting: litigation volumes fluctuate, custodians change, and modern data sources continue expanding. Under consumption-based pricing, budgeting becomes reactive rather than strategic. The result is growing frustration across the legal market; not with cloud technology itself, but with the inability to align long-term costs with predictable business planning.

3.4 CloudNine's Perspective: Choice Matters

Importantly, CloudNine recognizes that cloud technology remains a critical part of modern eDiscovery strategy. This is why CloudNine Review SaaS continues to be a central component of the company's platform portfolio which is a **sophisticated, modern review platform designed to support complex review workflows, modern data types, scalable review environments, collaborative legal teams, and rapid deployment and accessibility**.

Unlike many competing SaaS platforms, however, CloudNine has focused heavily on maintaining economic accessibility. The platform is intentionally designed to provide enterprise-grade review capabilities without the excessive pricing structures that have become common across portions of the market. This is why many legal teams are deploying a hybrid approach with CloudNine's suite of on-premise and SaaS platforms.

3.5 The Risk of a Single SaaS Solution

Another increasingly important consideration is operational resiliency and risk diversification. As more organizations consolidate their eDiscovery operations onto a small number of dominant SaaS platforms, the industry becomes increasingly dependent on the availability, security, and stability of those centralized environments.

When a single cloud platform experiences an outage, cyber incident, infrastructure failure, or service disruption, the impact can extend across thousands of active matters simultaneously. Legal teams may temporarily lose access to critical case data, review workflows, productions, analytics, and attorney work product; potentially disrupting litigation deadlines, investigations, and regulatory response efforts.

RESILIENCE THROUGH DUAL DEPLOYMENT

A dual deployment strategy that includes both SaaS and on-premise capabilities provides an important layer of operational resilience by creating strategic redundancy for active case repositories, historical matters and archives, review work product and coding decisions, productions and processed datasets, and high-priority business-critical matters.

Rather than viewing on-premise and SaaS as competing models, many organizations are increasingly recognizing the value of using them together as part of a broader business continuity and risk management strategy. That is why choice matters!

3.6 Matching the Model to the Matter

CloudNine is not positioning on-premise as a replacement for cloud innovation. Rather, CloudNine recognizes that organizations require flexibility in how they deploy and economically manage eDiscovery infrastructure.

Well-suited to SaaS	Well-suited to On-Premise
Fast-moving investigations	Large-scale, long-term litigations
Collaborative review projects	Government or regulated matters
Smaller or mid-sized matters	High-volume & inactive repositories
Temporary review environments	Organizations seeking predictable economics

By offering both CloudNine Review SaaS and CloudNine Review On-Premise, CloudNine enables organizations to choose the deployment model that best aligns with their operational, security, and financial objectives.

3.7 The Emergence of Hybrid Economic Strategies

Increasingly, legal organizations are moving toward hybrid eDiscovery strategies that balance the agility of SaaS with the cost control of on-premise infrastructure. In this model, SaaS platforms support rapid deployment and collaboration, while on-premise infrastructure manages high-volume or long-term datasets economically. This allows organizations to optimize both performance and cost without being forced into a single operational model.

CloudNine is uniquely positioned to support this evolution because it provides a sophisticated SaaS review platform, a scalable on-premise offering, flexible deployment models, and U.S.-based integrated services with white-glove migration support.

3.8 A Market Shift Toward Economic Sustainability

The legal industry is entering a new phase of eDiscovery maturity. Innovation remains important, but economic sustainability is becoming equally critical. Organizations are no longer evaluating platforms solely on feature sets, they are asking whether a platform can scale economically over time, whether costs will remain predictable as data grows, whether it can support both cloud and on-premise workflows, and whether they retain flexibility as needs evolve. CloudNine's approach by offering both a sophisticated economic SaaS platform and a modern on-premise solution directly addresses this evolving demand.

4. Why On-Premise is Resurging in Legal Technology

For much of the past decade, the legal technology market has been driven by a strong push toward cloud adoption. SaaS platforms promised scalability, reduced infrastructure management, and faster innovation cycles. However, as the realities of cost, control, and data complexity have matured, the market is beginning to rebalance. Organizations increasingly recognize that a cloud-only strategy is not always aligned with their operational, financial, or regulatory needs and as a result, on-premise and hybrid deployment models are experiencing a meaningful resurgence.

4.1 Data Sovereignty, Security, and Compliance

Data governance requirements are becoming increasingly stringent across industries. Corporations handling sensitive intellectual property, law firms managing privileged client data, and government agencies subject to regulatory oversight all face heightened scrutiny around where data resides and how it is accessed.

Cloud environments, while secure, introduce additional layers of complexity around compliance. Questions about data residency, cross-border transfers, and third-party access controls can create risk, particularly in highly regulated sectors. On-premise deployments provide a level of assurance difficult to replicate in multi-tenant cloud environments: by maintaining physical and administrative control over infrastructure, organizations can enforce their own security protocols, align with internal IT policies, and ensure sensitive data never leaves their controlled environment.

4.2 Performance and Efficiency at Scale

Performance is another area where on-premise solutions are regaining traction. Large-scale document review projects require significant processing power, fast data retrieval, and minimal latency. In cloud environments, performance is often dependent on bandwidth availability and shared infrastructure resources.

On-premise systems, particularly those optimized with high-speed storage and dedicated compute, can deliver consistent high performances regardless of external network conditions. This becomes especially important in time-sensitive matters such as regulatory investigations or litigation with tight deadlines. Local infrastructure also enables organizations to process, index, and review data without repeated uploads, downloads, or transfers, reducing both time and cost.

4.3 Workflow Preservation and Operational Continuity

Over the years, many organizations have developed highly customized eDiscovery workflows tailored to their specific needs, often including integrations with internal systems, proprietary processes, and specialized review methodologies. Migrating to a SaaS platform frequently requires re-engineering these workflows to fit within the constraints of the vendor's architecture, leading to operational disruption, retraining requirements, and reduced efficiency during transition. On-premise solutions allow organizations to preserve and evolve existing

workflows without forcing a complete reset, and this is particularly valuable for teams that have invested significant time and resources optimizing their processes.

4.4 The Rise of Hybrid Deployment Models

Perhaps the most important development in this resurgence is not a simple return to traditional on-premise systems, but the emergence of **hybrid deployment strategies** that combine the best aspects of both on-premise and cloud environments.



Figure 4.4 — Three deployment models, one platform: organizations align each matter with the right environment.

A hybrid model allows organizations to take a more nuanced and strategic approach to eDiscovery infrastructure. Highly sensitive or regulated data like internal investigations, government matters, or proprietary corporate information can be retained on-premise where full control is maintained. At the same time, less sensitive or more collaborative matters can be deployed in a private or public cloud to take advantage of scalability and remote accessibility.

This flexibility extends beyond data sensitivity. Hybrid environments also enable organizations to manage workload distribution more effectively: high-volume processing tasks can be handled on-premise to avoid cloud compute costs, while overflow or peak demand can shift to the cloud as needed. Another key advantage is **risk mitigation**: by avoiding complete reliance on a single environment, organizations reduce exposure to vendor lock-in, service outages, or pricing changes. From a strategic standpoint, hybrid deployment is not just a technical architecture; it is an operational philosophy that recognizes no single model is universally optimal.

5. Introducing CloudNine Review On-Premise

CloudNine Review On-Premise represents a new generation of eDiscovery technology: one that combines the control and predictability of on-premise infrastructure with the sophistication, scalability, and data intelligence expected from modern review platforms. At a time when legal teams are asked to manage increasingly complex data environments under tighter budgets and stricter deadlines, CloudNine delivers a purpose-built solution for how discovery actually works today.

At its core, the platform is designed to support **high-performance, high-volume document review across a wide spectrum of data types** without compromising speed, usability, or cost control.

This is not a legacy system adapted for modern use cases; it is a modern platform engineered from the ground up to handle the realities of today's data landscape.

Built for the Full Spectrum of Modern Data

The nature of discoverable data has fundamentally changed. Traditional email and office documents are now only one part of the equation. Legal teams must routinely analyze:

- Chat and collaboration platforms (Teams, Slack, etc.)
- Mobile device data, including text messages and app-based communications
- Cloud-based file systems and shared documents
- Multimedia content and non-standard file types

What kind of data are you uploading?

Native/Raw Data
Unprocessed data.

Production/Processed Data
Previously processed data that contains a load file (i.e. .opt, .lfp, .dat).


UFDR
Cell phone data

Modern Data Load File
Workflow to process a modern data load file

Cancel
OK

CloudNine Review On-Premise as well as the SaaS platform are designed to ingest, process, and render these data types in a way that preserves context and usability. Conversations are reconstructed in intuitive, reviewable formats. Attachments remain linked to their source communications. Metadata is preserved and made actionable, which enables legal professionals to review modern data natively alongside traditional documents without requiring workarounds or external tools.

5.1 Scalable Performance Across High-Volume Matters

Beyond data complexity, the **sheer volume of information** in today's matters continues to grow at an exponential rate. It is no longer uncommon for a single case to involve terabytes of data, and for organizations to manage multiple large-scale matters simultaneously. CloudNine Review On-Premise is architected to scale efficiently in both scenarios:

- **Within a single matter**, the platform handles large datasets without degradation in performance; enabling fast search, filtering, and review even at scale.
- **Across multiple matters**, organizations can leverage shared infrastructure to manage concurrent cases, maximizing resource utilization and minimizing incremental costs.

This scalability is a critical differentiator. By their very nature SaaS platforms expand cost as data volumes increase, effectively discouraging comprehensive data inclusion when it matters. CloudNine, by contrast, allows organizations to fully leverage their infrastructure by supporting expansive datasets without triggering exponential cost growth, and encouraging more complete, defensible discovery and investigative practices.

5.2 Advanced Review Capabilities and Analytics

CloudNine Review On-Premise delivers a full-featured review experience designed for efficiency and precision. Legal teams can perform complex search queries across structured and unstructured data, rapid filtering and sorting based on metadata and content, bulk tagging and coding for streamlined workflows, and integrated analytics to surface key insights and prioritize review efforts. These capabilities are deeply integrated, enabling reviewers to move seamlessly from data ingestion to analysis to production while navigating large datasets and applying consistent coding decisions.

Smart Filters

CloudNine_Doc_ID

Date

Document_Info - 4 Selected

Native FileName Ext

Original Path

EmailSubject - 4 Selected

☐ Select All

 Sort By: Description

☒	1 pm - KN Contract status mtg - Mary Kay's office.	2
☒	3rd Party Expense Contracts	6
☐	90/110 Contracts	1
☐	96032029_Base_Contract_12_30_99.pdffunc=doc.Fetch&nodeid=7560144	12
☐	96057518_Base_Contract_12_18_00.pdffunc=doc.Fetch&nodeid=10426896	4
☒	Allegheny Contract Review meeting	2
☒	Amendment to GISB Contract	2
☐	American Fire Retardant Corp. Announces Contracts OTCBB:AFRC	1

Include: ☒ Families ☐ Email Conv ☐ 24-Hour Threads ☐ Master Threads **4 Filters Selected**

5.3 Seamless Integration with eDiscovery Workflows

CloudNine Review On-Premise is designed to fit naturally within existing eDiscovery ecosystems. It integrates with upstream data collection and processing tools as well as downstream production and reporting workflows, allowing organizations to:

- Maintain continuity in established processes
- Leverage existing technology investments
- Minimize the number of eDiscovery platforms in the tech stack
- Avoid the disruption of forced workflow changes

Rather than requiring teams to adapt to the platform, CloudNine adapts to the way teams already work which is an important distinction in environments where efficiency and consistency are paramount.

5.4 Modern Architecture Without Compromise

What truly sets CloudNine apart is its ability to deliver **modern capabilities without sacrificing deployment flexibility**. Many organizations have been forced to choose between the sophistication of SaaS platforms and the control of on-premise systems. CloudNine eliminates that tradeoff by providing the advanced functionality required to handle today's data, particularly modern communication formats and high-volume matters, while allowing organizations to deploy in a way that aligns with their operational, security, and financial requirements.

5.5 The Strategic Advantage

As legal teams evaluate next-generation review platforms, the question is no longer simply “can the system handle our data?” It is “can the system handle our data at scale, across matters, and over time AND without introducing unnecessary cost or complexity?” CloudNine Review On-Premise answers that question with a clear and compelling yes. By combining sophistication in modern data handling, scalability across high-volume matters, and the flexibility of on-premise deployment, it positions organizations to meet current demands while remaining adaptable for the future.

6. Key Differentiators: CloudNine Review On-Premise with SaaS

CloudNine occupies a unique position in the legal technology market because it delivers something increasingly rare in eDiscovery: **true deployment flexibility combined with modern review sophistication and economic sustainability**. While much of the market is moving toward rigid, high-cost, cloud-only ecosystems, CloudNine provides legal and investigative organizations with a modern review platform that supports both SaaS and on-premise strategies.

6.1 True Choice Between SaaS, On-Premise, and Hybrid

CloudNine does not force organizations into a one-size-fits-all model. It offers CloudNine Review SaaS, CloudNine Review On-Premise, private cloud deployment, and hybrid strategies which is critical as organizations reevaluate rising SaaS costs, vendor lock-in, data sovereignty, operational resiliency, and business continuity. Where many competitors operate exclusively cloud-only, CloudNine enables alignment with the realities of each matter.

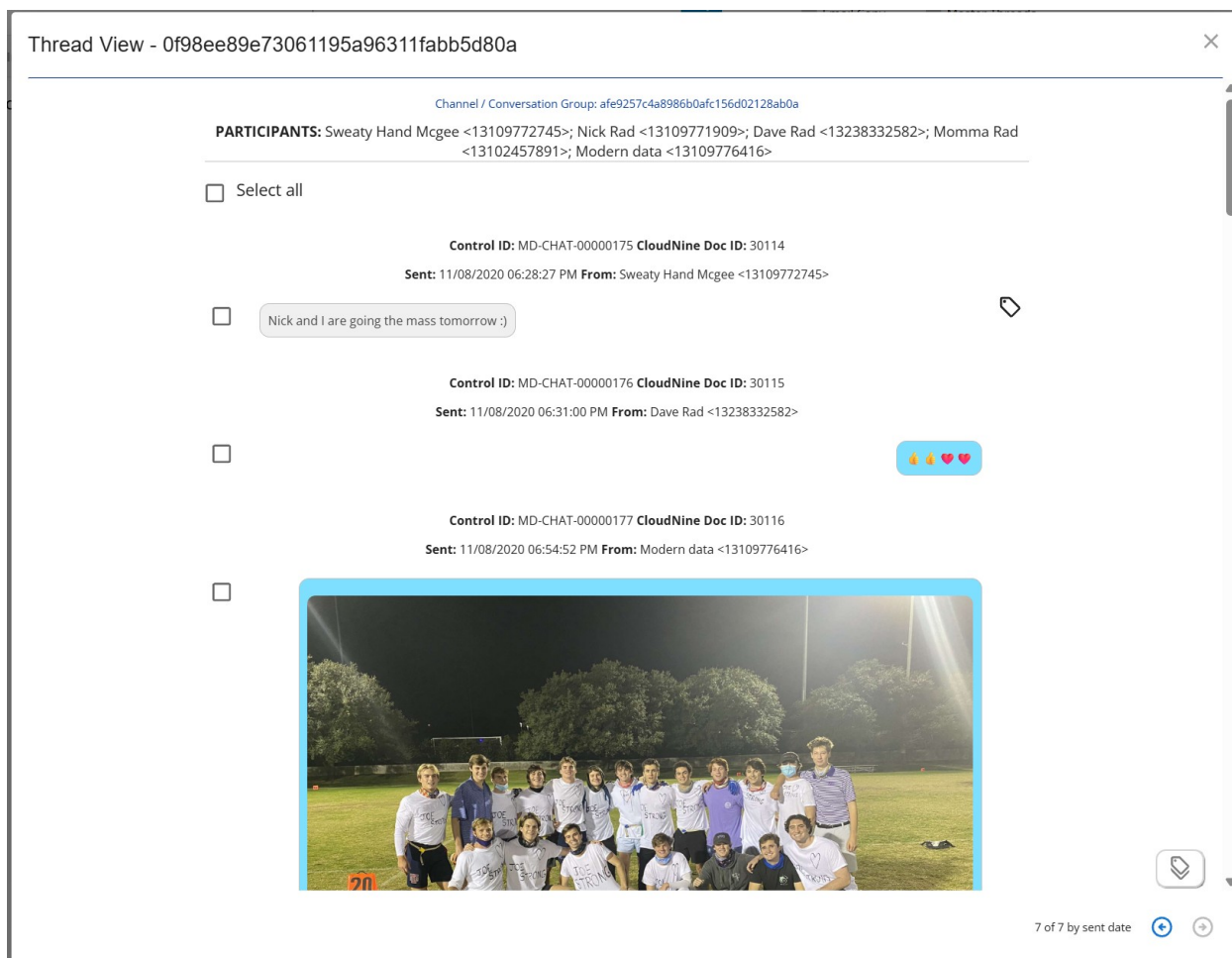
6.2 Economic Sustainability and Cost Predictability

CloudNine offers a highly economic SaaS option, predictable on-premise models, reduced dependency on escalating per-GB fees, and flexible infrastructure scaling. Unlike platforms built around maximizing recurring consumption, CloudNine focuses on helping organizations control long-term discovery costs, which is especially valuable for large-scale litigations, long-term investigations, enterprise repositories, fixed-budget agencies, fixed-fee firms, and margin-conscious service providers.

6.3 Modern Data Sophistication

Modern discovery extends well beyond email and office documents to mobile data, collaboration platforms, cloud communications, short-message content, multimedia evidence, and multi-source investigations. CloudNine renders modern communications natively (rather than as documents) for more efficient review,

preserves conversation context, and handles large modern datasets at scale. CloudNine Review even allows legal teams to collect data from Microsoft Purview and other cloud applications!



6.4 Scalability Across Large and Concurrent Matters

The platform supports large individual matters, multiple simultaneous investigations, enterprise-scale repositories, and high-volume modern data review (across both SaaS and on-premise deployments) without excessive performance degradation or exponential infrastructure cost escalation.

6.5 Operational Resiliency and Risk Diversification

CloudNine's dual deployment strategy provides independent infrastructure control, redundant deployment models, hybrid continuity strategies, and on-premise archival and backup environments further reducing risks associated with vendor outages, cybersecurity incidents, service disruptions, and infrastructure dependency.

6.6 Comprehensive End-to-End eDiscovery Services

CloudNine is not simply a software vendor. It provides data collection, mobile and cloud acquisitions, processing and normalization, project management, document review support, production workflows, migration services, managed services. Combining both software AND service can be particularly important during platform transitions and large-scale eDiscovery management.

6.7 Migration Expertise in a Disrupted Market

The sunset of nearly all on-premise eDiscovery review platforms has created major disruption. CloudNine supports these transitions through on-premise replacement options, SaaS alternatives, hybrid strategies, data migration services, and workflow preservation support and all without forcing organizations into costly cloud-only environments.

6.8 Trusted, Experienced, and Customer-Focused

CloudNine combines tenured leadership, experienced operational teams, proven litigation support expertise, and customer-centric service models with a practical understanding of how legal teams actually operate thus driving strong customer loyalty across law firms, corporations, government agencies, and service providers.

6.9 Built for Both Legal and Investigative Workflows

Beyond traditional litigation review, CloudNine supports internal investigations, regulatory inquiries, government investigations, compliance reviews, forensic workflows, and multi-source evidence analysis which enables a versatile platform strategy across legal, compliance, HR, cybersecurity, and investigative use cases.

6.10 A Future-Ready Alternative to Rigid Ecosystems

In a market increasingly defined by forced transitions and rigid operating models, CloudNine offers deployment choice, economic flexibility, infrastructure control, modern data sophistication, operational resiliency, and full-service support which gives all the flexibility without financial compromise.

7. Economic Advantages and Cost Savings

7.1 Cost Comparison Model

The economics of on-premise and SaaS deployments diverge most sharply as data volumes grow and matters age. The table below summarizes the structural differences across major cost categories.

Cost Category	SaaS Platforms	CloudNine On-Premise
Hosting	Recurring per GB	Fixed infrastructure
User Licensing	Per GB / month	Flexible licensing
Data Growth Impact	Exponential cost increase	Marginal cost increase
Data Transfer Fees	Frequent (free in CloudNine Review)	Minimal
Long-Term Cost	High and unpredictable	Stable and predictable

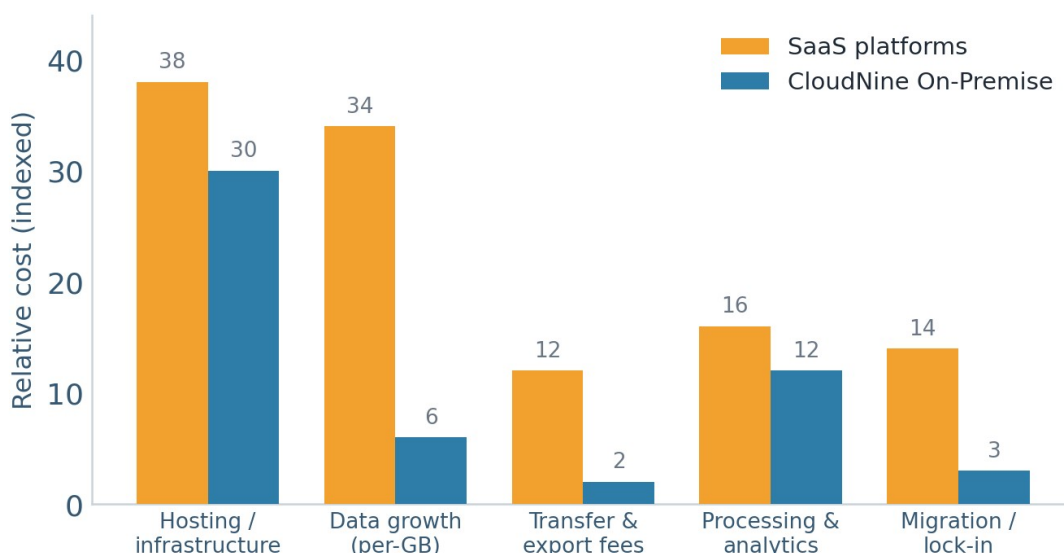


Figure 7.1 — Illustrative three-year total cost of ownership by category. Data-growth and transfer fees are where SaaS economics diverge most sharply.

7.2 Key Savings Drivers

As organizations reevaluate long-term eDiscovery infrastructure their strategies, cost predictability and operational efficiency are becoming increasingly important. CloudNine Review On-Premise reduces overall discovery spend by addressing the largest cost drivers associated with traditional SaaS environments by establishing a stable, sustainable cost structure that scales more efficiently over time.

Elimination of Recurring Hosting Fees

One of the most immediate financial advantages is the reduction or elimination of recurring per-GB hosting fees. As modern data volumes grow, monthly SaaS hosting costs can become increasingly difficult to manage. On-premise deployment allows organizations to maintain greater control over long-term storage and review costs without continuous billing escalation tied directly to data growth.

Reduced Data Migration Costs

Frequent platform changes and cloud-to-cloud migrations create substantial operational and financial burdens. By maintaining greater control over infrastructure and repositories, organizations reduce the need for repeated large-scale migrations and avoid many associated costs related to exports, reprocessing, and workflow reconstruction.

Lower Long-Term Total Cost of Ownership (TCO)

While SaaS may reduce initial infrastructure investment, long-term operational costs often increase significantly as data accumulates across active and inactive matters. CloudNine Review On-Premise provides a more predictable long-term cost model that can substantially lower TCO over time, particularly for organizations managing sustained or high-volume discovery operations.

Ability to Reuse Infrastructure Across Matters

Unlike matter-specific SaaS hosting models, on-premise infrastructure can be leveraged repeatedly across multiple litigations, investigations, and regulatory matters further maximizing the value of existing investments while supporting multiple concurrent workflows within a unified environment.

7.3 Strategic Financial Impact

Beyond direct operational savings, CloudNine Review On-Premise creates broader strategic financial advantages. As discovery costs face increased scrutiny from clients, corporate leadership, and government oversight bodies, organizations are seeking infrastructure models that support both operational performance and long-term financial sustainability.

Strategic Lever	Impact
Improve Margins	Reducing recurring hosting expenses and better managing review economics protects margins on both fixed-fee and billable engagements.
Offer Competitive Pricing	Greater cost control enables more competitive, predictable pricing: a differentiator in markets evaluating cost transparency.
Reduce Vendor Dependency	Greater ownership over infrastructure and repositories reduces long-term dependency on consumption-based pricing models.
Align with Internal Budgets	Predictable infrastructure makes it easier to align discovery spend with annual budgeting and procurement cycles.

8. Deployment Flexibility and Architecture

One of the defining strengths of CloudNine Review On-Premise is its ability to adapt to the infrastructure strategies of modern legal and investigative organizations. Rather than forcing customers into a single operating model, the platform supports multiple deployment architectures that align with different operational, security, and scalability requirements creating a balance with competing priorities around data governance, security and compliance, scalability, business continuity, and infrastructure investment.

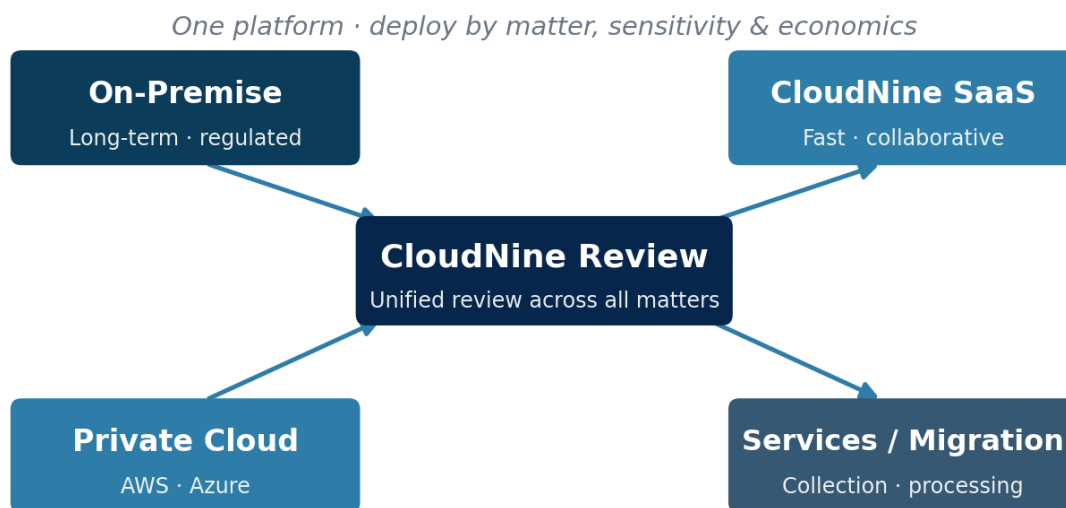


Figure 8.0 — A unified review platform spanning on-premise, private cloud, SaaS, and services deployed by matter, sensitivity, and economics.

8.1 Fully On-Premise Deployment

In a fully on-premise deployment, CloudNine Review is installed directly within the organization's controlled infrastructure. This model is particularly valuable for organizations with strict governance requirements around data residency, infrastructure oversight, or internal IT management which is often preferred by government agencies, corporations managing sensitive intellectual property, organizations with strict compliance mandates, and legal teams requiring long-term data retention strategies. It also enables organizations to leverage existing infrastructure investments while maintaining complete ownership over how review environments are configured, secured, and scaled.

8.2 Private Cloud Deployment

CloudNine Review On-Premise also supports deployment within dedicated private cloud environments, including infrastructure hosted within AWS, Microsoft Azure, or other private hosted ecosystems. This provides dedicated infrastructure environments, flexible compute and storage scaling, geographic deployment flexibility, and simplified infrastructure management and all while maintaining greater isolation and control than traditional multi-tenant SaaS. Private cloud is particularly effective for organizations modernizing infrastructure while preserving enhanced governance and operational oversight.

8.3 Hybrid Deployment Models

Many organizations are adopting hybrid strategies that combine on-premise infrastructure with cloud-based resources. CloudNine Review On-Premise is designed to support this flexibility by allowing organizations to align deployment decisions with the needs of individual matters, business units, or data sensitivity levels. This is particularly useful for organizations managing diverse litigation portfolios or transitioning away from legacy systems in phases. Hybrid deployments also support business continuity planning, infrastructure redundancy (see Section 3.5), regional or departmental requirements, and resource optimization across multiple environments.

8.4 Architecture Designed for Enterprise Scale

CloudNine Review On-Premise is architected to support high-volume discovery operations and modern data-intensive workflows. The platform supports scalable processing and review environments capable of handling large individual matters, multiple concurrent review projects, expanding modern communication datasets, and enterprise-scale repositories by efficiently supporting distributed workloads while maintaining strong review performance across large datasets.

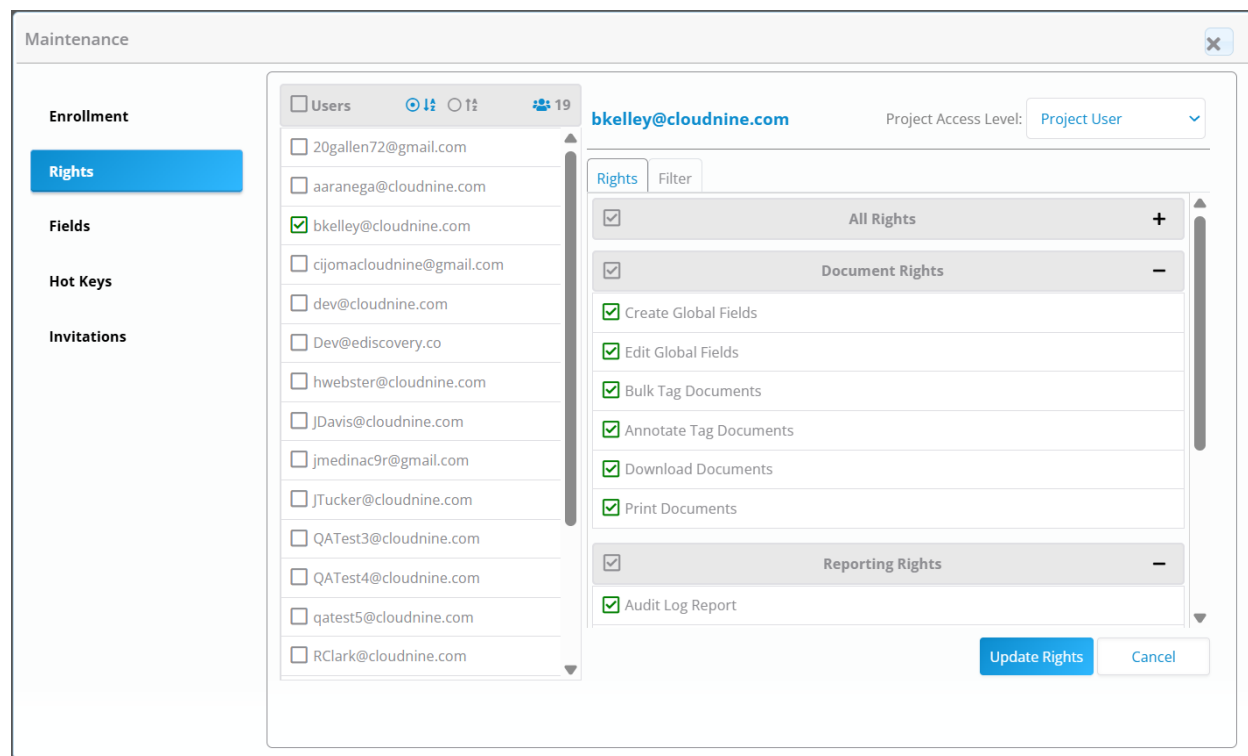
8.5 Flexible Storage Architecture

The platform supports distributed and flexible storage configurations that allow organizations to align infrastructure with operational and retention requirements to best optimize active review performance, long-term archival strategies, redundancy and resiliency planning, and cost-effective data management. This is particularly valuable for organizations managing long-term litigation repositories or large-scale historical datasets.

8.6 Secure Access and Administrative Control

CloudNine Review On-Premise includes enterprise-grade security and administrative controls designed to support defensible review operations, including role-based access management, granular permissions controls, audit tracking and activity monitoring, matter-level segregation, and secure authentication integration further

allowing organizations to align platform governance with internal security policies and client-driven compliance requirements.



8.7 Infrastructure Flexibility for a Changing Legal Market

As the legal industry reevaluates infrastructure strategy in response to rising SaaS costs, platform consolidation, and the sunset of legacy systems, deployment flexibility is becoming a strategic requirement rather than a technical preference. CloudNine Review On-Premise provides the ability to deploy sophisticated review technology in the environment that best fits operational, financial, and governance objectives and giving teams the flexibility to evolve those strategies over time.

9. System Requirements

CloudNine Review On-Premise is built on widely adopted enterprise technologies, making implementation efficient, secure, and aligned with standard infrastructure your IT team already knows and trusts.

9.1 Hardware Requirements

- Multi-core CPU servers (16+ cores recommended)
- Minimum 64–128 GB RAM (depending on data scale)
- High-speed SSD storage for active datasets
- Network infrastructure supporting high throughput

9.2 Software Requirements

- Windows Server environment
- SQL Server database
- Virtualization support (VMware, Hyper-V, or cloud equivalents)

9.3 Optional Enhancements

- GPU acceleration for analytics (where applicable)
- Load balancing for high-availability environments
- Backup and disaster recovery systems

10. Why a Fully Functioning Services Department at CloudNine is Critical

Selecting a new eDiscovery platform is only one part of a successful transition strategy. When deploying an on-premise platform, equally important is the ability to migrate data, preserve workflows, maintain continuity across active matters, and support legal teams through operational change. This is where a fully functioning services organization within CloudNine becomes indispensable.

As organizations rebalance on-premise and SaaS usage, the complexity of transition projects increases significantly. Data must be migrated accurately, workflows must remain intact, and active litigation deadlines cannot be disrupted. Even though automation in the technology makes these processes easier, they alone cannot solve these challenges because success requires experienced professionals who understand both the technical and legal dimensions of eDiscovery.

End-to-end eDiscovery lifecycle — single trusted partner



Figure 10.0 — CloudNine supports the full eDiscovery lifecycle through an integrated combination of software and services.

10.1 The Complexity of Platform Transitions

Migrating from one eDiscovery platform to another is rarely a simple lift-and-shift exercise. Most organizations have years of accumulated data spread across active and inactive matters, often stored in multiple formats and environments. A team that does this daily can shorten the cycle and ensure little to no disruption in active cases and all while keeping inactive cases at the ready with all the same work product available. This may include:

- Legacy on-premise review databases
- SaaS-hosted matters from platforms such as RelativityOne, Everlaw, DISCO, and Reveal
- Archived productions and processed datasets
- Active review work product, including tags, issue coding, and privilege determinations

Without careful planning and execution, migrations can introduce substantial risk: loss of metadata, broken family relationships, incomplete productions, workflow disruption, increased review costs, and delays to active litigation. CloudNine's experienced services team mitigates these risks through structured migration planning and validation.

10.2 Data Migration Services

One of the most critical components of any transition is data migration. Organizations need confidence that years of work product, review decisions, and case history can move into a new environment without compromise. CloudNine's Services team supports migrations from both on-premise and cloud-based platforms.

White-glove migration — defensible, phased, minimal disruption

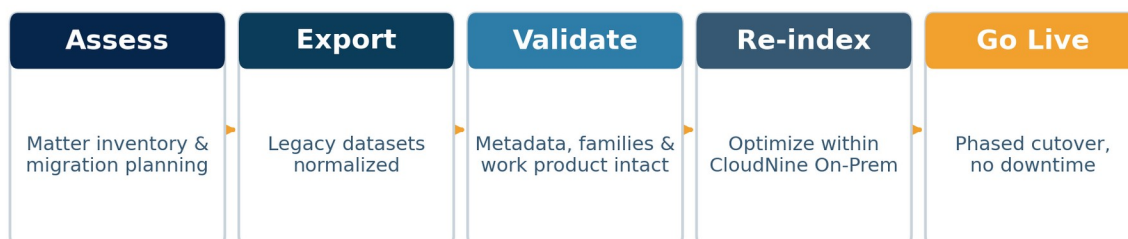


Figure 10.2 — A defensible, phased migration approach that reduces operational disruption while teams continue supporting active matters.

Migration services may include matter assessment and migration planning, guidance on the export and normalization of legacy datasets, and screen-sharing support when re-indexing and optimizing within CloudNine Review On-Premise. This is especially important for organizations managing large volumes of modern data, where conversation threading, attachments, and metadata context must remain intact. For many organizations, the ability to migrate strategically in phases (based on business priorities) is equally valuable.

10.3 Data Collection and Forensic Services

Transitioning platforms also creates an opportunity to modernize upstream discovery processes. CloudNine's Services organization supports a wide range of collection and forensic workflows designed to integrate seamlessly with CloudNine Review On-Premise, including custodian data collections, mobile device collections, cloud application collections, email and collaboration platform collections, forensic preservation workflows, and chain-of-custody management. As modern data sources expand, CloudNine's experience with contemporary communication platforms ensures data enters the review environment in a structured and defensible manner.

10.4 Processing and Data Preparation Services

Data processing remains one of the most technically demanding stages of eDiscovery. Variations in file types, metadata structures, and modern communication formats can create inconsistencies that affect downstream review. CloudNine's services team standardizes and prepares data by extracting and normalizing metadata, DeNISTing and deduplicating datasets, performing OCR and text extraction, rendering modern chat and mobile communications, preparing productions and load files, and optimizing data for search and analysis performance. All of these services are aligned specifically with the architecture of CloudNine Review On-Premise and SaaS platforms.

10.5 Processing as a Service

No two matters are exactly alike. Cases, investigations, and regulatory requests often require different output formats, review environments, and production specifications. CloudNine's seasoned services teams provide Processing as a Service via its SaaS environment, with flexible delivery options including:

- Native file exports
- Image exports including TIFF and JPG formats
- Extracted text and OCR text generation
- Bibliographic coding and metadata extraction during processing
- Load-ready exports for popular review platforms
- Searchable PDF productions with endorsements and Bates numbering
- Structured exports for downstream workflows and productions

Whether the destination is CloudNine Review SaaS, another review application, opposing counsel, regulators, or a client production package, CloudNine can prepare data in the format required for the next stage of any eDiscovery workflow.

10.6 Reducing Risk During Critical Transitions

Perhaps the greatest value of a fully functioning services organization is risk reduction. The transition away from legacy systems is occurring under significant time pressure, and organizations cannot afford data loss, workflow interruption, missed deadlines, cost overruns, or operational downtime. CloudNine's integrated technology and services approach helps organizations move proactively and strategically, rather than reactively under deadline pressure.

10.7 A Strategic Partner, Not Just a Software Vendor

The current legal technology environment shows that organizations are not simply purchasing software; they are selecting long-term operational partners that will continue to innovate. CloudNine's combination of modern review technology, flexible deployment models, migration expertise, processing and collection services, and project management support creates a comprehensive ecosystem designed to support organizations throughout the entire transition and litigation lifecycle. The platform matters, but the ability to move into it efficiently, defensibly, and without disrupting active operations is what ultimately determines years of success.

11. Use Cases and Ideal Customers

The growing demand for deployment flexibility, cost predictability, and modern data review capabilities impacts every segment of the legal market differently. While the underlying challenges around rising data volumes and escalating SaaS costs are shared, the operational and financial implications vary significantly between law firms, corporations, government agencies, and litigation service providers.

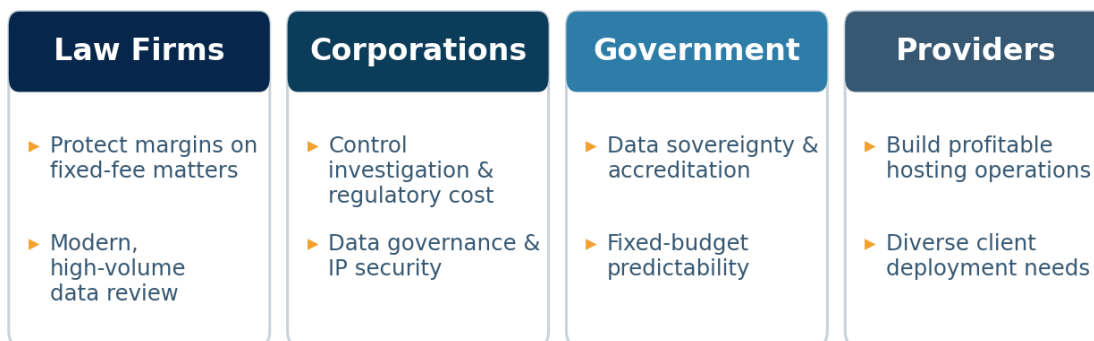


Figure 11.0 — CloudNine Review On-Premise addresses the distinct priorities of each customer segment.

11.1 Law Firms

Law firms are under increasing pressure to deliver sophisticated eDiscovery capabilities while controlling costs and maintaining profitability. Clients are demanding greater transparency around litigation spend, and many firms are navigating a shift toward fixed-fee engagements, alternative fee arrangements, cost caps, and increased scrutiny of discovery-related billing even as the complexity and volume of discoverable data grow rapidly.

Protecting Profitability in a High-Cost SaaS Environment

For many firms, traditional SaaS review platforms create margin compression through hosting fees, user licensing, analytics surcharges, and long-term retention expenses and particularly on large matters or long-running litigations. CloudNine Review On-Premise allows firms to regain control over discovery economics by reducing dependence on recurring per-GB models, helping improve margin predictability, better manage large-scale projects, avoid escalating monthly expenses, and build more sustainable pricing models. For firms handling repeat litigation, the ability to reuse infrastructure across matters creates additional long-term advantages.

Supporting High-Volume and Modern Data Review

Law firms increasingly manage matters involving mobile device evidence, collaboration platform communications, cloud-based data sources, and cross-border discovery. CloudNine Review On-Premise enables firms to handle these challenges within a scalable environment designed for both high-volume matters and concurrent case management and this is especially important for class actions, mass tort litigation, antitrust matters, government investigations, and complex commercial disputes.

Preserving Client Relationships Through Flexibility

Clients are increasingly asking firms difficult questions about discovery costs, infrastructure strategy, and data security. Firms that can offer flexible deployment options like on-premise, private cloud, or hybrid gain a meaningful competitive advantage. CloudNine enables firms to align review environments with client requirements rather than forcing all clients into a single hosting model, a differentiator in both retention and new business development.

11.2 Corporations

Corporate legal departments face mounting pressure to reduce litigation and investigation costs while responding to expanding regulatory obligations and rapidly growing data volumes. Unlike law firms,

corporations often manage discovery costs as direct operational expenses tied to internal budgets, making predictability and cost containment central strategic concerns.

Controlling Investigation and Regulatory Response Costs

Internal investigations, compliance reviews, and regulatory inquiries often require corporations to preserve and review enormous volumes of data on accelerated timelines. Under traditional SaaS pricing, these can become extremely expensive due to rapid data growth, long-term hosting requirements, multiple custodians, and modern communication complexity. CloudNine Review On-Premise allows corporations to manage these matters within infrastructure they control which is particularly valuable for organizations with frequent investigations, ongoing regulatory oversight, repeat litigation exposure, and long-term retention obligations.

Data Governance and Information Security

Corporations are increasingly focused on governance around intellectual property, confidential business communications, trade secrets, cross-border transfer restrictions, and data residency. CloudNine Review On-Premise enables tighter control over sensitive information while aligning review environments with internal IT governance and cybersecurity frameworks which is particularly important in financial services, healthcare, energy, manufacturing, and technology.

Supporting Enterprise-Scale Discovery Operations

Large corporations frequently manage multiple simultaneous matters across legal, HR, compliance, and investigative teams. CloudNine Review On-Premise supports enterprise-scale review operations capable of handling both active investigations and long-term repositories within a unified strategy further allowing corporate legal departments to centralize operations, reduce vendor dependency, standardize workflows, and improve operational efficiency.

11.3 Government Agencies

Government agencies face a unique combination of challenges related to security, compliance, budget predictability, and long-term records management. Fully cloud-based environments can create concerns around data sovereignty, infrastructure control, security accreditation, procurement limitations, and long-term costs. CloudNine has decades of experience working with federal, state and local agencies using on-premise solutions.

Meeting Security and Compliance Requirements

Government investigations and litigation often involve highly sensitive or regulated information. Agencies may require strict control over data location, access permissions, network segmentation, infrastructure accreditation, and retention and audit policies. A fully on-premise or private cloud deployment allows agencies to align discovery infrastructure directly with existing security frameworks which is particularly important for federal agencies, state and local governments, law enforcement, regulatory bodies, and defense-related entities.

Budget Predictability and Long-Term Sustainability

Public-sector organizations typically operate within fixed budget cycles and procurement structures. Consumption-based SaaS pricing can create budgeting challenges due to fluctuating hosting and storage costs. CloudNine Review On-Premise offers a more predictable infrastructure model that supports long-term planning and operational sustainability, while leveraging existing infrastructure investments.

Operational Continuity and Data Retention

Government agencies often maintain records and case data for extended periods due to retention requirements and public accountability obligations. CloudNine Review On-Premise supports long-term archival and repository strategies that allow agencies to maintain ongoing access to historical data without continuous SaaS hosting escalation which is increasingly important as agencies manage growing volumes of modern communication data across years of activity.

11.4 Litigation Service Providers and eDiscovery Vendors

Litigation support providers operate within one of the most economically competitive segments of the legal market, where infrastructure strategy directly impacts profitability, service scalability, pricing competitiveness, and operational efficiency. CloudNine Review On-Premise enables providers to build scalable and economically sustainable review offerings for any of the above market segments and all while maintaining greater control over infrastructure costs.

Building Profitable Review and Hosting Operations

Many providers face shrinking margins due to increasing SaaS hosting costs and competitive pricing pressure. CloudNine Review On-Premise enables providers to reduce recurring hosting expenses, scale infrastructure across multiple clients, support large review environments economically, and improve profitability on long-term matters creating more flexible and competitive pricing models while protecting margins.

Supporting Diverse Client Requirements

Service providers frequently support clients with varying security, deployment, and governance requirements. CloudNine's flexible architecture allows providers to offer dedicated review environments, private cloud deployments, hybrid infrastructure models, and client-specific hosting strategies while supporting a wider range of customers without being constrained to a single model.

Enabling Managed Services Growth

Many providers are expanding beyond hosting into broader managed services like data collection, processing, managed review, production services, and project management. CloudNine Review On-Premise integrates naturally into these workflows, allowing providers to build comprehensive discovery service offerings around a scalable, modern review platform.

12. About CloudNine

CloudNine is a trusted innovator in eDiscovery technology and services, helping legal professionals simplify complex discovery challenges while delivering greater operational efficiency, flexibility, and cost control. For decades, CloudNine has built its reputation around a straightforward but increasingly important principle: eDiscovery technology should empower legal teams and not overwhelm them with unnecessary complexity, unpredictable costs, or rigid infrastructure limitations.

Today, CloudNine supports law firms, corporations, government agencies, and litigation service providers with a comprehensive portfolio of software and services designed to address the full discovery lifecycle, from data collection through production.

12.1 A Proven and Trusted eDiscovery Partner

In a market defined by rapid change, consolidation, and evolving demands, organizations increasingly value stability, experience, and long-term partnership. CloudNine has established itself as a proven and dependable

provider with deep roots in the eDiscovery industry. The company's leadership, management, technical professionals, and partners bring decades of combined experience across litigation support, digital forensics, data processing, document review, legal operations, complex investigations, and enterprise-scale discovery workflows.

This depth of experience matters. Legal organizations are not simply investing in software, they are selecting partners that will support mission-critical operations, sensitive investigations, regulatory response efforts, and high-stakes litigation. CloudNine's tenured leadership provides customers with confidence that the company understands both the technical and operational realities of modern discovery.

12.2 Innovation Grounded in Practical Legal Workflows

CloudNine's approach to innovation is rooted in real-world legal operations. Rather than building technology for technology's sake, CloudNine focuses on solutions that improve usability, streamline workflows, and reduce friction throughout the discovery process. This practical approach has helped CloudNine develop a reputation for delivering affordable and efficient review workflows, intuitive user experiences, scalable modern data handling, flexible deployment options, and cost-conscious discovery services. As environments become more complex, CloudNine continues to invest in solutions that help organizations review data faster, manage infrastructure more efficiently, and adapt to evolving demands.

12.3 Comprehensive eDiscovery Solutions Across the Full Lifecycle

One of CloudNine's key differentiators is its ability to support the entire eDiscovery lifecycle through an integrated combination of software and services spanning data collection, mobile and cloud data acquisition, processing and normalization, early case assessment, document review, analytics and search, production workflows, and managed services and project management. This end-to-end capability allows organizations to work with a single trusted partner rather than relying on fragmented vendors and disconnected workflows, improving operational continuity and reducing complexity from initial preservation through final production.

12.4 A Customer-Centric Approach to Partnership

CloudNine's customer relationships are built around long-term partnership and responsiveness. The company has earned a reputation for maintaining strong, loyal relationships by prioritizing accessibility, responsiveness, operational support, practical problem-solving, and customer success. Unlike vendors that position customers within rigid ecosystems, CloudNine works collaboratively with organizations to align technology and service strategies with their specific goals and this is particularly important during periods of industry disruption such as the ongoing transition away from legacy on-premise platforms.

12.5 Built for Long-Term Success

As the legal industry continues to evolve, organizations are reevaluating what they need from eDiscovery technology providers. The market is shifting beyond feature comparisons toward broader considerations: company stability, infrastructure and deployment flexibility, operational expertise, client retention and stability, service quality, and long-term partnership value. For organizations seeking a trusted, experienced, and forward-looking eDiscovery partner, CloudNine provides both the technology foundation and the operational support needed to navigate the next generation of discovery challenges.

13. Conclusion

The renewed interest in on-premise and hybrid deployments is not a rejection of cloud innovation, but rather a recognition that the future of eDiscovery requires **balance**. Organizations are no longer willing to trade control for convenience or predictability for scalability. Instead, they are seeking solutions that allow them to optimize across all dimensions: cost, performance, security, and flexibility. This shift creates a significant opportunity for platforms like CloudNine Review On-Premise, which are designed to operate effectively within this new, hybrid-first reality.

The consolidation of on-premise eDiscovery platforms is not just a product lifecycle event, **it is a catalyst for rethinking eDiscovery strategy**. Organizations now face a choice: accept increasing SaaS costs and reduced control, or adopt a modern, flexible, and cost-efficient hybrid solution. CloudNine Review On-Premise along with CloudNine SaaS provide a path forward: one that balances innovation with control, and scalability with economic sustainability.

In a market defined by change, the ability to choose your infrastructure, control your data, and predict your costs is no longer a luxury, it is a necessity.

Contact us to learn more

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